

## Variable Descriptions

stintid: unique identifier for each HC stint

season: football season for the observation

firstname: first name of HC

lastname: last name of HC

segregation: degree of segregation in a given metropolitan area

age: age of HC entering a given season

team: name of HC's football team

marketsize: z-score of market size where HC coached

nflhcjobs: number of previously held HC positions

nextjob: indicate the season in which a former NFL HC secures a subsequent NFL HC position

black: dummy variable indicating whether a HC is black or not

nflhc: indicates if coach was an HC in a given season

nflhcxp: number of seasons spent as an NFL HC

nflahcxp: number of seasons spent as an NFL offensive or defensive coordinator

nflpcxp: number of seasons spent as an NFL position coach

nflapcxp: number of seasons spent as an NFL coach at a level lower than position coach

otherleagueexp: number of seasons spent as a football coach in a non-NFL league

nonnflhcxp: indicator variable if HC has led a team a non-NFL league

Nflahc: indicates if coach was an offensive or defensive coordinator in a given season

Nflpc: indicates if coach was an NFL position coach in a given season

Nonnflhc: indicates if coach was an HC in a non-NFL league in a given season

carNFLHCwin: NFL HC career winning percentage

avgHCjobtenure: average number of NFL seasons spent as an NFL HC

lastNFLHCwin: NFL HC winning percentage in their last HC season

confchamp: percent of seasons an NFL HC won their conference championship