

The IAB Establishment Panel

Employment Trends

Employer Survey 2016 on behalf of the Federal Employment Agency (Bundesagentur für Arbeit)

Your answers will be treated confidentially in compliance with the current data protection legislation and will be anonymized for analysis to ensure that individual establishments or organizations may not be traced.

Please direct further inquiries to:

TNS Infratest/Sozialforschung Landsberger Strasse 284

D-80687 Munich

+49 - 800 - 100 77 55

Free hotline:

e-mail: iab.betriebspanel@tns-infratest.com

Institut für Arbeitsmarkt- und Berufsforschung (IAB) der Bundesagentur für Arbeit

Regensburger Strasse 104, D-90478 Nuremberg

Viktoria Nußbeck +49 - 911 - 179 - 30 95 Lutz Bellmann +49 - 911 - 179 - 30 46

Alternative contact for establishments/ organizations in the new federal German states (East Germany):

SÖSTRA - Institut für Sozialökonomische Strukturanalysen GmbH

Torstrasse 178, D-10115 Berlin

Vera Dahms +49 30 - 28 09 61 40

Marek Frei +49 - 30 - 23 45 58 38

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IMPORTANT INSTRUCTIONS FOR THE INTERVIEWER

- Tick each question which is answered by the establishment itself by using the boxes beside each question or item on the left-hand side as shown in the example opposite.
- Which OPERATING UNIT OF THE ESTABLISHMENT is to be interviewed for the survey?

The complete interview should be held with the operating unit or office whose **address** and **number of employees** is indicated on the accompanying **address record**. Should the establishment not be in a position to deliver the required information on this specific operating unit, because the information is available only for a larger or a smaller operating unit, please give a short description of the unit actually interviewed on the back of the address record.

All information given in the questionnaire must refer to the same operating unit.

Question 1 can be used to verify the proper selection of the operating unit:

- for establishments participating for the first time:
 - Please transfer the reference figure from the address record to control field A (left column under the address field). This figure indicates the **the number of employees liable to social security contributions who are registered with the social insurance agencies** on the reference date (30 June 2016). The number of employees liable to social security in 2016 indicated in Question 1 must be consistent with this figure. Otherwise, the reason for the inconsistency must be explained on the back of the address record. Control field B is not filled in for establishments participating for the first time.
- for establishments which have already participated in the survey: Please transfer the reference figures from the address record to control fields A and B (left column under the address field). These are the notifications made by the establishment in the previous year on the reference date (30 June 2016). The numbers of employees indicated in Question 1 this year must be consistent with these figures. Otherwise, the reason for the inconsistency must be explained on the back of the address record.
- Who is employed SUBJECT TO SOCIAL SECURITY?

Employees subject to social security are **workers**, **employees and apprentices** who are subject to the payment of the health, pension and/ or unemployment insurance contributions or whose contributions to pension insurance is partly paid by the employer. The following forms of employment are **not** considered liable to social security: civil servants, self-employed persons, unpaid family workers and so-called "marginal" part-time workers.

- Who is considered a "MARGINAL" PART-TIME WORKER?
 - A "marginal" part-time worker is a person who is either
 - paid a maximum wage of 450 € per month
 - or employed only short-term (i.e. for a maximum of 2 month or 50 days per year).

EMPLOYMENT DEVELOPMENT

1.	Interviewer: Present list 1! Transfer figures from address record to control fields A and, if required,	B!

How many persons, categorized according to the employment groups listed, were employed by this establishment/office on 30 June 20<u>15</u> and how had these figures developed by 30 June 2016?

Interviewer: Also including part-time workers! Please enter "0" for non-existent groups! control Total Total · Employees subject to social security... field 30/06/15 30/06/16 (except "marginal" part-time workers, see explanation on page 2) acc. (address record) Workers and employees **Apprentices** Subtotal: Employees subject to social security A: _____ · Employees not subject to social security... Civil servants incl. candidates for civil service Working proprietors Unpaid family workers marginal part time workers (450-€ workers, short-term employees, see explanation on page 2) Others Total number of employees B: _____ 2. Were parts of this establishment closed down or relocated with other company units between 1 July 2015 and 30 June 2016, or separated and continued as independent businesses? Multiple answers possible! Yes, closed down □ Yes, separated.....□ 3. Conversely, were there any organizational developments that resulted in the integration of other establishments or establishment units into your company?

Yes

4.		employees to remain constant by June 2017, or do you think it will increase or decrea-
	se?	e of estimated increase/decrease: What is the approximate expected total number of em-
	ployee	···
	•	ne 2017, we expect that the level of employment
		ll be approx. constant
	v	vill increase \ldots \Box \exists to an approx. <u>total number</u> of employees of
	No	ot sure at present
		BUSINESS POLICY AND PERFORMANCE
5.		kind of problems with human resources management do you expect for your establish- office during the next two years? Please tick where applicable in the list!
	Interv	riewer: Present list 2 and tick where applicable!
	Α	Overstaffing
	В	High turnover
	С	Difficulties in finding the required specialized personnel on the labor market \dots
	D	Staff shortage
	Е	High percentage of older employed people
	F	High demand for further training and qualification
	G	Lack of motivation in the workplace
	Н	High rate of absenteeism/high rate of sickness absence \dots
	I	High financial burden on wage costs
	J	Other problems with human resources management
		No problems with human resources management□
6.	a) Hov Is the	w do you rate the pressure from competition that your establishment has to deal with? re
		pressure from competition at all
	110	pressure from competition at all
	mii	nor pressure from competition
	me	edium pressure from competition
	su	obstantial pressure from competition
	-	nere is substantial pressure from competition: Could this endanger the continued exisof your company?
	Υe	es
	No	o

Interviewer: Please name and tick the app	olicable designation. Only <u>one</u> alternative is possible here!
in the normal cases by the <u>sales</u> (effor banks/financial institutions by the for insurance companies by the <u>total</u> (inclusive premium tax)	e total assets go to question 8!
	gional and local authorities by the $\frac{\text{budget volume}}{\Box \Rightarrow \textit{go to question 1}}$ (admin
What was your business volume in t	he business fiscal year (normally the year 2015)?
Statements should be given only for the be locations). If the value cannot be indicated	usiness unit in question (not e.g. for larger units including differend exactly, an approximation will suffice.
	Approximate amount:
Please indicate what percentage of one listed below.	your <u>business volume</u> in 2015 was achieved in the re
Interviewer: Present list 21 If exact values	are not available, an estimate will suffice. Please enter "O" if the
Interviewer: Present list 3! If exact values were no sales in the region mentioned!	are not available, an estimate will suffice. Please enter "0" if then
were no sales in the region mentioned!	
were no sales in the region mentioned! Western German states	approx
Western German states Eastern German states incl. Berlin	approxapprox
Western German states Eastern German states incl. Berlin Foreign countries	are not available, an estimate will suffice. Please enter "0" if thei
Western German states Eastern German states incl. Berlin Foreign countries Total business volume	approx
Western German states Eastern German states incl. Berlin Foreign countries Total business volume	approx
Western German states Eastern German states incl. Berlin Foreign countries Total business volume	approx
Western German states Eastern German states incl. Berlin Foreign countries Total business volume	approx
Western German states Eastern German states incl. Berlin Foreign countries	approx

7. The business volume and the value added, which together account for the internal labor of an establishment, are important determinants of the employment development in the establish-

11.	Please classify according to question 7:
	"Total assets" or "Total premium paid" ticked
	"Sales" ticked
12.	What share of sales was attributed to intermediate inputs and external costs in 2015? i.e. all raw materials and supplies purchased from other businesses or institutions, merchandise, wage work, external services, rents and other costs (e.g. advertising and agency expenses, travel costs, commissions, royalties, postal charges, insurance premiums, testing costs, consultancy fees, bank charges, contributions to chambers of trade and commerce and professional associations)
	If exact values are not available an estimate will suffice!
	Share of sales attributed to intermediate inputs in 2015
13.	Let us assume that there had been extensive demand in 2015: Would your establishment have managed to achieve a <u>sales increase</u> with the resources then available (personnel, plant equipment, buildings)? Or would you have required additional personnel or additional plants?
	Multiple answers possible!
	An increase in sales would have been possible with the existing resources
	Would have required additional staff
	Would have required additional plants
14.	Please give your assessment of the profit situation of your business in the <u>last</u> business year (2015). Profitability was very good
	good
	•
	satisfactory
	unsatisfactory
15.	Did you accomplish a positive or negative annual result (net profit or net loss) in the last business year? Or did you realize an approximately balanced annual result? The annual result in this context is defined as profits less expenditures.
	The annual result accomplished was positive (net profit)
	The annual result accomplished was negative (net loss)
	The annual result accomplished was approximately balanced
	Annual result is not available, indication therefore not possible
16.	How do you expect the business volume to develop in the current year, 2016, as compared to 2015?
	It is expected to remain constant \ldots
	It is expected to increase
	,
	Don't know at present □

OPERATIONAL INVESTMENT AND INNOVATIONS

17. Did your establishment invest in one or more of the following areas in the last business year

of 2015? Interviewer: Read out and tick all applicable investment areas! Real estate and buildings..... EDP, information and communication technology...... Production facilities, plant and equipment, furniture and fixtures □ Means of transport, transportation systems 18. What was the approximate sum of If exact values are not available an estimate will suffice! 19. What share of total investments made was attributed to the expansion of your establishment? approx. _____% 20. How do you assess the overall technical state of the plant and machinery, furnitures and fixtures of this establishment compared to other establishments in the same industry? Please give your assessment using the scale below. Interviewer: Present list 4! "1" indicates that the establishment has state-of-the-art equipment. "5" indicates that the equipment is completely out-of-date. The boxes in between give you the possibility to grade your assessment as appropriate. state-of-thecompletely out-of-date art 4 5 1 3 21. In the last business year of 2015, did your establishment improve or further develop a product or service which had previously been part of your portfolio? Yes 22. In the last business year of 2015, did your establishment start to offer a product/service that had been available on the market before? Yes 23. Have you started to offer a completely new product or service in the last business year of 2015 for which a new market had to be created? Yes 24. Did you develop or implement procedures in the last business year of 2015 which have noticeably improved production processes or services?

Please ans	oig data, cloud					-				_	other things. m 1 to 10!	
	: Present list 5!			•								
On the scale	e you can give	」 a gra	de b	etwe	en "	1"(be	est) a	and '	'10"(wors	it).	
a) How intensively has your establishment dealt with this topic so far?												
	very intensi	ively									not at all	
		□ 1										
		ı	2	3	4	5	ь	/	8	9	10 difficult to say	
h) What no	tantial da vau		اء _ب دا		nnlia	. atia	n of	0110	h +o.	hna	-	
b) What po	very high	see i	ior ti	ie a	ppiic	alio	11 01	Suc	n tec	HIIIC	ologies in your esta none	abiisiiii
	very mgm											
		1	2	3	4					9	10	
											difficult to say	
c) How wel	l is your estab	lishn	nent	equ	ippe	d w	ith th	nese	tec	hnol	ogies compared to	other
blishments	in your secto	r?										
	very well										very poorly	
		1	2	3	⊔ 4	□ 5	6			9	□ 10	
		'	_	J	7	J	U	,	O	3	difficult to say	
	ing questions		to tl	ne p		nne	l strı	uctu	re.		nes not evict. If applie	cable ni
Interviewer.	: Present list 6! imployees indica	Pleas ted ui	to ti e ent	he potential	erso)" if a	nne n em	l stru	uctu ment e wor	re. grou	ıp do	es not exist. If applic er" employees and "u	
Interviewer. distribute e workers" in	: Present list 6! imployees indica question 1 amor	Pleas ted ui	to tl e ent nder e emp	ne poter "O" "mar	erso " if a ginal nent g	nne n em " pari	l stru nploy t time	uctu ment e wor ed he	re. grou kers, ere.	ıp da "oth	er" employees and "u	unpaid fa
Interviewer distribute e workers" in Please indi	resent list 6! imployees indica question 1 amorate how the tacross the following the second s	Pleas ted uning the	to ti e ent nder e emp	he potenter "0" "margoloym	erso o" if a ginal nent g	nnel n em " part group	l stru	mente wor	re. f grounderkers, ere.	ıp da "oth		stion 1) nany of
Interviewer. distribute e workers" in Please indi distributed were wome	represent list 6! imployees indica question 1 amorates how the tacross the following.	Pleas ted un ng the total Ilowin	to ti e entender e emp num ng e	ne po ter "0 "margoloym ber mple	erso " if a ginal nent g of ei	nne n em " part group mplo ent g	l stru	mente wor	re. f grounderkers, ere.	ıp da "oth	er" employees and "to 2016 (acc. to que se indicate how m Total no. of	stion 1) nany of
Interviewerdistribute e workers" in Please indi distributed were women Please trae on 30 Juni	r: Present list 6! imployees indica question 1 amorates the following across the following ansfer the total across from question 2016 from question and the second	Pleas ted un ng the total Ilowin	to ti e entender e emp num ng e	ne po ter "0 "margoloym ber mple	erso " if a ginal nent g of ei	nne n em " part group mplo ent g	l stru	mente wor	re. f grounderkers, ere.	ıp da "oth	er" employees and "to 2016 (acc. to que se indicate how m Total no. of	stion 1) nany of
Interviewerdistribute e workers" in Please indidistributed were wome Please training on 30 June	represent list 6! imployees indical question 1 amoralicate how the tacross the following. The control of the c	Pleas ted un ng the total Ilowin	to ti e entender e emp num ng e	ne po ter "0 "margoloym ber mple	erso " if a ginal nent g of ei	nne n em " part group mplo ent g	l stru	mente wor	re. f grounderkers, ere.	ıp da "oth	er" employees and "to 2016 (acc. to que se indicate how m Total no. of	stion 1)
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Interviewers distribute e workers" in Please indi distributed were wome Please tra on 30 Jun This inclu Employee requiring i Employee - requirin	resent list 6! amployees indical question 1 amoralicate how the tacross the following ansfer the total ansfer the total ans for menial job no specific voca	Pleas ted un ng the total llowin numb uestion os, ationa	to the entender empored empore	ter "0" ter "0	erso " if a ginal ginal of er oyme	nnel n em " pari mplo ent ç	I stru	ment ment e wor ed he s on ps. I	re. rgroukers, 30 And	ıp da "oth	er" employees and "to 2016 (acc. to que se indicate how m	stion 1)
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among them.			No. o	of
		Total	wome	en
Interviewer: If "none" enter "0".				
c) Please indicate the total number of pa ees and the number of women among the		re marginal Total of m part-time	narginal	emple No wor
Interviewer: If "none" enter "0".				
a) Did the total number of employees o employees with fixed-term contracts? T	his does not include appre	entices!		
Yes	No	=	\Rightarrow go to qu	estion
If so , b) please indicate the total number	er and the number of wor	men among	them.	nf .
		Total	wome	
Interviewer: If "none" enter "0".				
2016? This does not include apprentices! If so, please indicate the total number as Interviewer: If "none" enter "0"!	nd the number of womer	en €451 and n among the Total	e m. No. of	wom
If so, please indicate the total number at Interviewer: If "none" enter "0"!		n among the	No. of	wome
If so, please indicate the total number at Interviewer: If "none" enter "0"! Yes□ ⇒ namely		n among the	No. of	wome
If so, please indicate the total number at Interviewer: If "none" enter "0"!		n among the	No. of	wome
If so, please indicate the total number at Interviewer: If "none" enter "0"! Yes□ ⇒ namely No□	/	Total	No. of	
If so, please indicate the total number at Interviewer: If "none" enter "0"! Yes□ ⇒ namely No□ In addition to the total number of employment grows staff from the following employment grows are indicated in the total number of employment grows and the staff from the following employment grows are indicated in the total number of employment grows are indicated in the total number of employment grows are indicated in the total number at the total numbe	/	Total	No. of	
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If so, please indicate the total number at Interviewer: If "none" enter "0"! Yes□ ⇒ namely No□ In addition to the total number of employment grows staff from the following employment grows are indicated in the total number of employment grows and the staff from the following employment grows are indicated in the total number of employment grows are indicated in the total number of employment grows are indicated in the total number at the total numbe	/	Total	No. of you also	emp otal
If so, please indicate the total number as Interviewer: If "none" enter "0"! Yes□ ⇒ namely No□ In addition to the total number of employment growth of the following employment growth so, how many approximately? a) Freelancers under contract	/	Total tion 26, did	No. of you also To	emp
If so, please indicate the total number as Interviewer: If "none" enter "0"! Yes□ ⇒ namely No□ In addition to the total number of employment growth of the following employment growth of the so, how many approximately? a) Freelancers under contract for services	/	Total tion 26, did	No. of you <u>also</u> To	emp
Interviewer: If "none" enter "0"! Yes	loyees reported in questoups on 30 June 2016? Yes□ ⇒ nato No□ Yes□ ⇒ nato No□ Yes□ ⇒ nato No□	Total tion 26, did	No. of you <u>also</u> To	emp

27. a) Are there part-time workers among the employees on 30 June 2016 mentioned in question

PERSONNEL MOVEMENT AND RECRUITMENT

32.	Did you recruit staff in the first half of 2016? Giving permanent contracts to apprentices on completion of training and not counted as new recruitment.	d to tempo	rary employees is
	Yes No		-
33.	If "No": Would you have liked to recruit additional staff or did you have no new staff?	o further i	equirements for
	I would have liked to recruit additional staff		0 ,
34.	Please indicate the total number of new recruitment in the first half of 2016 and the number of women among them.	Total	No. of women
	Interviewer: If "none" enter "0".		
35.	Please indicate how the total number of recruited employees on 30 across the following employment groups?	June 2016	was distributed
	Interviewer: Present list 7! Please enter "0" if an employment group does not	exist.	
	Recruitment for menial jobs, requiring no specific vocational training		_
	Recruitment for skilled jobs, requiring a vocational training, a comparable work experience or a university degree		_
36.	a) Did you recruit staff with fixed-term contracts in the first half of	2016?	
	Yes□	□⇒	go to question 37!
	If so,		
	b) please indicate the total number and the number of women among them.		No. of
	women among mem.	Total	women
	Interviewer: If "none" enter "0".		
37.	Would you have liked to recruit <u>additional</u> staff or did you have no new staff?	further i	equirements for
	I would have liked to recruit	□⇒	go to question 39!
38.	a) Did you fail to fill vacancies for skilled jobs requiring vocational fessional experience or a higher education qualification during the	•	•
	Yes	□ ⇒	go to question 39!
	If so, b) please indicate the total number		
39.	a) Did you convert any <u>fixed-term contracts</u> into permanent contracts 2016? This does not include apprentices.	cts during	g the first half of
	Yes	□⇒	go to question 40!
	If so,b) please indicate their total number and the number of		No of
	women among them.	Total	No. of women
	Interviewer: If "none" enter "0".		

40.	a) Did you conclude new fixed-term contracts with employees who had fixed-term employment contracts that expired in the first half of 2016?
	Yes
	If so,
	b) how many in total?
	· ————
41.	Does your establishment/office use anonymous application procedures? This means that job applications are evaluated without a photo of the applicant and without name,
	age, sex, origin or marital status.
	Yes
	Don't know
42.	a) Does your establishment/office employ foreign workers, i.e. persons without German nationality? Yes□ No□ po to question 44!
	Tes □ ⇒ go to question 44!
	If so, b) How many foreign workers are employed in your establishment/office? Please state the total number and the numbers for the following employment groups. Interviewer: Please enter "0" if an employment group does not exist.
	Total number of foreign employees
	This includes:
	Employees for skilled jobs,
	- requiring an apprenticeship or comparable vocational
	training or relevant work experience
	- requiring a university degree
	Apprentices
43.	a) Do these foreign employees include any persons, who have come to Germany in recent years? \Box
	Yes□ ↓
	No
	If so,
	b) how many in total?
	If exact values are not available an estimate will suffice!

No, such measures do not exist, because Yes		
-] ↓	
- operational processes do not permit it □ - we lack necessary resources for it □		
- we do not see the necessity for it		
If so,b) Which of the following measures exist and which are planned?		
	exist	planned
A Providing internships and trainee positions		
C Financial participation in occupational language courses		
D Offering retraining or partial qualification measures		
E Enshrining cultural diversity in the company mission statement		
F Mentoring, coaching and sponsorships for immigrants		
G Promoting and imparting intercultural skills		
H Considering cultural or religious particularities (e.g. regarding food)		
I Providing support in everyday life (e.g. with visits to authorities)		
i i roviding support in everyddy me (e.g. with visits to duthorities)	_	
J Other measures Under which conditions, besides the required professional compe	□ etencies	•
	□ etencies	, do you cons
J Other measures Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer?	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression B If state funding is available C If the applicant is recommended by the employers' service of the employment agency or the job centre	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
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Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons
Under which conditions, besides the required professional competapplicants who are long-term unemployed when you are hiring state who have been unemployed for one year or longer? Interviewer: Present list 9 and tick where appropriate! A If the applicant makes a good impression	□ etencies	, do you cons

44. a) Are there measures in your establishment/office aimed at integrating foreign workers or

	ow many vacancies do you have which are to be filled imme imber and also the figures for the individual employment	-								
Ir	nterviewer: Present list 10! Please enter "0" if an employment gro loes not exist!									
	vacancie	es available								
Т	otal number of vacancies									
C	Of which:									
	acancies for menial jobs, equiring no specific vocational training									
٧	acancies for skilled jobs,									
	- requiring a vocational qualification or comparable on-the-job training or relevant work experience									
	- requiring a university degree									
sei	service, and during the release phase of partial retirement. Yes									
). a) Ho	Yes $\square \Downarrow \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	left your es	$\Box\Rightarrow go\ to\ question$ tablishment!							
. a) Ho b)	Yes□ ↓ No	left your es	tablishment!							
b)	Yes□ ↓ No Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left	left your es	□ ⇒ go to question tablishment! following reasons							
b) lea	Yes□ ₩ No Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist!	left your es	$\Box\Rightarrow go\ to\ question$ tablishment!							
a) Ho b) lea	Yes□ ↓ No	left your es	□ ⇒ go to question tablishment! following reasons							
a) Hc b) lea	Yes□ ↓ No	left your es among the	atablishment! following reasons No. of women							
a) Hob) lea	Yes	left your es among the Total	atablishment! following reasons No. of women							
a) Ho b) lea // d a b A	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! D) Total number of employees who left	left your es among the Total	and the second							
a) Hob) lead	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! D) Total number of employees who left D) Reason for leaving: Resignation on the part of the employee D Leaving after termination of the in-company training	left your es among the	or an experience of the second secon							
a) Hob) lead b) A B	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! D) Total number of employees who left Resignation on the part of the employee Dismissal on the part of the employer Leaving after termination of the in-company training Expiration of a temporary employment contract Termination of a contract by mutual agreement	left your es among the Total	or an incident in the second stablishment! I following reasons No. of women							
a) Hob) lead b) A B C D	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! D) Total number of employees who left D) Reason for leaving: Resignation on the part of the employee D Dismissal on the part of the employer Leaving after termination of the in-company training Expiration of a temporary employment contract Termination of a contract by mutual agreement (also to be attributed to a social compensation plan)	left your es	or an incident in the second							
a b A B C D E	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! I) Total number of employees who left I) Reason for leaving: I) Resignation on the part of the employee I) Dismissal on the part of the employer I) Leaving after termination of the in-company training I) Expiration of a temporary employment contract I Termination of a contract by mutual agreement I (also to be attributed to a social compensation plan) Transfer to another organization within the establishment	left your es	Description in the second stablishment! following reasons No. of women							
a b A B C D E	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! D) Total number of employees who left D) Reason for leaving: Resignation on the part of the employee D Leaving after termination of the in-company training Expiration of a temporary employment contract Termination of a contract by mutual agreement (also to be attributed to a social compensation plan) Transfer to another organization within the establishment Retirement after reaching the stipulated pension age	left your es among the Total	Description of the second stablishment! following reason No. of women							
a b A B C D E	Please indicate the total number of employees who have ow many of them were women? Please distribute the total number of employees who left aving. Interviewer: Present list 11! Please enter "0" if an employment group loes not exist! In Total number of employees who left In Reason for leaving: In Resignation on the part of the employee In Dismissal on the part of the employer In Leaving after termination of the in-company training In Expiration of a temporary employment contract In Termination of a contract by mutual agreement In (also to be attributed to a social compensation plan) In Transfer to another organization within the establishment In Retirement after reaching the stipulated pension age	left your es among the	tablishment! following reason No. of women							

WAGES AND SALARIES

50.	Is this establishment bound by
	an industry-wide wage agreement
	an industry-wide wage agreement
	\underline{not} bound by a collective agreement
51.	If this establishment is not bound by a collective agreement: Concerning salaries and wages, are you acting upon an industry-wide wage agreement?
	Yes
52.	a) If you take the currently valid collective wage agreement as a basis, do you pay salaries and wages above the collectively agreed scale? Please do not include the group of salaried employees exempt from collectively agreed terms in your calculations. Their salary is not based on the currently applicable collective wage agreement. As their work requirements and the contractual contents lie above the highest tariff wage group threshold, their salary is negotiated in individual contracts.
	Yes
	b) If you pay wages and salaries above the collectively agreed rates: What percentage of your employees are paid salaries and wages above the collectively agreed rates? If you cannot give the exact figure, please estimate it.
	For approx% of the employees
	c) Please approximate the percentage rate by which the salaries and wages paid by your company exceeds the collectively agreed scale.
	On average by% above the collectively agreed scale
53.	Please indicate the total amount of gross pay effected by your establishment in the month of June 2016 (excluding employer's social security contribution and holiday allowance)?
	Total gross pay in June 2016:
	VOCATIONAL TRAINING AND APPRENTICESHIPS
54.	Is this establishment/office qualified to provide professional training in compliance with the statutory provisions in force, including the provision of competent instructors and an adequate training environment?
	No
	Yes, the establishment complies with these provisions
	Yes, in association with other units/offices or industry-wide institutions

55.	Has this establishment/office concluded any apprenticeship contracts for the currently expiring vocational training year 2015/2016? Please also include apprenticeships
	 according to the Vocational Training Law or the Handicrafts Regulation Act,
	 according to other vocational training stipulations, e.g. for training occupations in health and social care or social education,
	 and the professional training of candidates for civil service.
	The vocational training year 2015/2016 is normally considered to begin on 1 August 2015 and end on 31 July 2016.
	Yes
	No , the apprenticeship contracts were concluded by another unit/office or with an industry-wide institution
	No , no apprenticeship contracts were concluded for the vocational training year 2015/2016
56.	Although you did not conclude any new apprenticeship contracts for 2015/2016:
	Did you actually offer any apprenticeship for this vocational training year?
	Yes
57.	a) How many apprenticeships did you <u>offer</u> for the vocational training year 2015/2016? Please also include vacancies you were not able to fill.
	Apprenticeship training positions offered for the vocational training year 2015/2016
	b) And how many apprenticeship contracts were concluded?
	Interviewer: If "none" enter "0"!
58.	a) Did any of the apprentices, who had concluded apprenticeship contracts with your establishment, successfully complete their vocational training in 2016?
	Please also include apprentices who are still expected to complete their training successfully in 2016!
	Yes
	b) How many altogether?
	Interviewer: If "none" enter "0"!
59.	a) Is your establishment or another unit of your company offering permanent positions to \underline{all} apprentices who successfully completed their vocational training in your establishment in 2016?
	Yes $\square \Rightarrow$ go to question 60!
	No
	b) How many of the newly qualified apprentices are being offered a permanent position by your establishment or another unit of your company?
	Interviewer: If "none" enter "0"!
	Number of apprentices who were offered a permanent position
	c) And how many of these are women?
	Interviewer: If "none" enter "0"!
	Number of female apprentices who were offered a permanent position

60.	Has this establishment/office itself concluded any apprenticeship contracts for the currently commencing vocational training year 2016/2017? The vocational training year 2016/2017 is normally considered to begin on 1 August 2016 and end on 31 July 2017.
	No , the apprenticeship contracts are concluded by other establishments/offices or with inter-company training institutions $\square \Rightarrow go \text{ to question } 62!$
	No , no new apprenticeship contracts for 2016/2017
61.	Do you plan to conclude any (further) apprenticeship contracts for the <u>vocational</u> training year 2016/2017?
	Yes
	If there are or were apprentices in your establishment/office in the current or previous vocational training year:
62.	Do or did all or some of the apprentices in your establishment/office attend an external vocational school requiring external accommodation?
	Yes
	external vocational school, such as expenses for travel, accommodation or meals? Yes, fully
	OPERATIONAL WORKING HOURS
64.	What are the average <u>contracted</u> working hours per week for full-time employees at present?
65.	Working hours:
	Interviewer: Present list 12! If exact values are not available an estimate will suffice. Please enter "0" if an employment group does not exist!
	Proportion full-timeapprox%
	Proportion part-time > 24 h weeklyapprox%
	Proportion part time 15-24 h weeklyapprox%
	Proportion part time < 15 h weeklyapprox%
	Proportion part-time without fixed hours of workapprox%
	Total = all employees

	Yes
	b) Was overtime normally paid or only compensated with time off in lieu in 2015, or were there both options? Only paid
	Both - paid and time off in lieu
	Only time off in lieu
	Neither paid nor time off in lieu \Box
	c) What percentage of your employees worked <u>paid</u> extra hours in 2015? approx % Don't know
67.	a) Does your establishment/office offer working time accounts such as flexitime or annual working time agreements? Or are these planned?
	Working time accounts are
	neither in operation nor planned
	neither in operation nor planned \ldots
	already in operation
	b) How many employees are allowed to use these working time accounts? Please give a percentage.
	Interviewer: Present list 13 and tick where applicable!
	A Compensation period up to six months
	B Compensation period up to 1 year
	C Compensation period between 1 year and 2 years
	D Compensation period longer than 2 years
	E No fixed compensation period
68.	a) Does your establishment/office provide an opportunity for employees to accumulate a larger number of hours on a working-time account, either in separate long-term accounts or within their regular working-time accounts, in order to take one of the following periods of extended leave at a later stage?
	Interviewer: Present list 14 and tick where applicable!
	A Sabbaticals
	B Periods of further training
	C Reduction of the length
	of the working life
	D Family leave
	E Other□

66. a) Did employees work overtime in 2015?

Yes	No		
c) What percentage of the entire workforce is entitled to accumulate larger numbers of working hours for a period of extended leave?		approx	<
If you cannot provide precise information, please estimate	e!		
d) And what percentage of the entire workforce usually makes use of this possibility?		approx	<
If you cannot provide precise information, please estimate	e!		
Does your establishment or organization have lativity during the course of the year? Yes $\Box \Downarrow \text{No} \Box \Rightarrow \text{ go to question 71!}$	rge fluctuations in produ	uction	/busi
Are these predictable fluctuations, e.g. seasonal, tions?		-	
Mainly predictable			
Mainly unpredictable			
Both in approximately equal measure			
Both in approximately equal measure I will now read out several mechanisms for work mechanism whether or not it is applied in your establishment. Interviewer: Present list 15 and tick where applicable!	king time regulations. Pl		
I will now read out several mechanisms for work mechanism whether or not it is applied in your establishment. Interviewer: Present list 15 and tick where applicable! A Permanent or regular Saturday work	king time regulations. Pl stablishment/office.	ease s	state
I will now read out several mechanisms for work mechanism whether or not it is applied in your establishment. Interviewer: Present list 15 and tick where applicable!	king time regulations. Pl stablishment/office.	ease s	state No
will now read out several mechanisms for work mechanism whether or not it is applied in your establishment. Interviewer: Present list 15 and tick where applicable! A Permanent or regular Saturday work	king time regulations. Pl stablishment/office.	ease s	state No
will now read out several mechanisms for work mechanism whether or not it is applied in your establishment or regular 15 and tick where applicable! A Permanent or regular Saturday work B Saturday work if required C Permanent or regular Sunday work	king time regulations. Pl stablishment/office.	Yes	state No
A Permanent or regular Saturday work B Saturday work if required C Permanent or regular Sunday work C Permanent or regular Sunday work D Shift work	king time regulations. Pl stablishment/office.	Yes	state No
I will now read out several mechanisms for work mechanism whether or not it is applied in your establishment or regular 15 and tick where applicable! A Permanent or regular Saturday work B Saturday work if required C Permanent or regular Sunday work D Shift work E Staggered working time (different starting and fin	king time regulations. Plestablishment/office.	Yes	state No
I will now read out several mechanisms for work mechanism whether or not it is applied in your establishment or regular 15 and tick where applicable! A Permanent or regular Saturday work	king time regulations. Plestablishment/office.	Yes	state No
I will now read out several mechanisms for work mechanism whether or not it is applied in your estable. Interviewer: Present list 15 and tick where applicable! A Permanent or regular Saturday work	king time regulations. Plestablishment/office. ishing times for individual urs for the context	Yes	No

b) Are these working-time credits for a longer-term period of leave managed as

IN-COMPANY TRAINING

72.	To be r	ur establishment/office support training courses in more precise, did you release staff for the purpose of pass and did your establishment cover the expense for the	articipating in	internal or ex	•
	No	o, neither release of staff nor covering of expenses		$\ldots\Box\Rightarrow go\ t$	o question 75!
	Ye	s, staff was released and expenses were covered			
73.		nich of the following internal or external training co	urses did yo	our establish	ment release
	Interv	iewer: Present list 16 and tick where applicable!			
	Α	External training courses, seminars or workshops			
	В	Internal training courses, seminars or workshops			
	С	Further training on the job (instruction, familiarisation	n training)		
	D	Participation in lectures, symposia, fairs, etc			
	Е	Job rotation			
	F	Self-directed study (e.g. by means of computer-aided programmes or reference books)		-	
	G	Quality circles, workshop circles, learning workshop, continuous improvement teams			
	Н	Other training measures			
74.	ted in	nany participants (individuals) were there in total f question 73 in the first half of 2016?		_	-
	a) Pie	ase indicate how the total number is distributed s.	d among th	e following	employment
	b) Hov	v many of them were <u>women</u> ?			
	Interv	iewer: Present list 17! Please enter "0" if an employment gr	roup does not	exist.	
			a) Total	b) No. of women	
	Tota	I number of individuals			
	Includ	ding:			
		oyees for <u>menial</u> jobs, ring no specific vocational education			
	Empl	oyees for skilled jobs,			
		juiring a vocational qualification or comparable ining on the job or relevant professional experience			
	- rec	uiring a university degree			

EQUAL OPPORTUNITIES

The following question refers to the management structure of your establis re are often different management hierarchies. The management personnel a supervisory function for the levels below.		
a) How many persons in your establishment/office have a supervisory positi level (management, proprietor, director, branch manager, works manager)?		p managen
b) And how many of these are women?	b) N	lo. of
a) Total	WOI	men
Interviewer: If "none" enter "0".		
a) Is there a <u>second management</u> level below the top management level ment/office?	in your	establish-
Yes	\Rightarrow go to	question 77!
b) How many persons hold a supervisory position at this second managen	ent lev	el?
c) And how many of these are women?	b) N	lo. of
a) Total	WOI	men
Interviewer: If "none" enter "0".		
	Yes	No
A Support with childcare (e.g. company childcare facility, cooperation		
with childcare facilities, childcare during school holidays) or financial		
contributions towards childcare		
B Support for employees with relatives who require care (e.g. cooperation		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information)		
with care homes, advisory facilities, provision of information) C Particular consideration of the needs of employees with care responsibilities when organizing working hours (e.g. flexible working hours, working-time accounts telework,home office, family-friendly, part-time-jobs) D Services for employees taking periods of parental leave (e.g. further training) E Targeted promotion of women (e.g. mentoring schemes, plans for the promotion of women, special further training, target agreement to increase the proportion of women)		
with care homes, advisory facilities, provision of information)		

GENERAL INFORMATION ON THE ESTABLISHMENT/OFFICE

78.	a) Does your establishment have a <u>work or staff council</u> elected in accordance with the Works Constitution Act or the Staff Representation Act? Yes□ ♦ got to question 79!
	b) Since what year has this council existed without any longer interruption?
	If you cannot provide precise information, please estimate!
	Interviewer: If a response is impossible, but a works council has existed for a long time, please enter the Code 9999!
	year or code
79.	Does your establishment have a work or staff council elected in accordance with the Works
	Constitution Act or the Staff Representation Act? Yes
80.	
	Did this establishment/office take part in the employer survey on "Employment Trends" in the previous year (2015)?
	Yes $\square\Rightarrow$ go to question 90! No $\square\Downarrow$
81.	What is the legal form of your establishment/office? Interviewer: Present list 19!
	Individually-owned firm (with full liability of one person)
C I	Limited liability company or limited commercial partnership with a limited company as a partner . $\square \Rightarrow go$ to question 82!
	Company limited by shares (public limited company, partnership limited by shares) . $\square \Rightarrow go$ to question 82!
	Public corporation, public law foundation, institution, authority or office $$
82.	Is your company managed solely by the proprietors or family members of the proprietors or solely by employed managers, or both?
	Solely by the proprietors/family members of the proprietors
	Solely by employed managers
	Both
83.	a) Irrespective of the legal form of the establishment/office: Is the establishment/office mainly or exclusively publicly owned?
	If it is a subsidiary, please report the name of the parent company!
	Yes
	Unkown
	No □ ↓
	If not public property:
	b) Is the ownership of your establishment/office mainly or exclusively Western German
	Western German □ There is no majority ownership □ Eastern German □ Unknown □
	foreign

84.	The establishment surveyed is
	an independent company or an independent organization without other places of business
	the head office of a company or an organization with other places of business/offices/branches
	a place of business/office/branch of a larger company or organization
	a regional or specific middle-level authority of a multi-level company or a multi-level authority/organization
85.	Is your establishment a member of
	Multiple answers possible!
	the chamber of crafts/trades
	the chamber of commerce and industry
	another chamber
	None of the above
86.	Is your establishment/office or parts of it a non-profit, charitable or religious organisation
	and therefore eligible for tax relief? Tax concession is recognized by the responsible fiscal authority.
	Yes
87.	a) Was this establishment/office founded before or after 1990?
	Before 1990
	b) Please indicate the year the establishment was founded.
	In year
88.	Is the establishment to be considered a real start-up business or was it spun off an existing company? Or did the establishment change its proprietor?
	Start-up
	Spin-off
	Change of proprietor
89.	According to the establishment identification number registered with the Federal Employment Agency this establishment was assigned to the following industry
	Interviewer: Please read out what was indicated on the front of the address record!
	a) Is this still up-to-date?
	Yes □ ⇒ go to question 90!
	No
	b) If "No",
	please indicate which industry branch your establishment is now active in using the industry classification table on the next page.
	Industry classification No ⇒ go to question 90!

Manufacturing, Trade, Transport

Code No.:

- 01 Agriculture, hunting and forestry, fishing
- 02 Mining and quarrying
- 03 Electricity, gas and water supply, water and scrap, disposal, recycling

Manufacturing Industries

- 04 Manufacture of **food** products
- 05 Manufacture of **textiles**, **clothing**, **leather products** and **footwear**
- 06 Manufacture of **wood products**, **paper** and **print products**
- 07 Manufacture of **chemicals and pharmaceuti- cals**, coke, refined petroleum products
- 08 Manufacture of **rubber** and **plastic** products
- 09 Manufacture of glass and ceramic products
- 10 Manufacture of **Cutting**, **shaping and finishing of stone**
- 11 Manufacture of basic metals, fabricated metal products (except machinery and equipment) and structural metal products
- 12 Manufacture of **computer**, **electronic** and **optical products**
- 13 Manufacture of electrical equipment
- 14 Manufacture of **machinery** and equipment
- 15 Manufacture of **motor vehicles**, trailers and semi-trailers
- 16 Manufacture of **furniture** and other products (e.g. **jewellery**, **sports goods** and **games** and **toys**, **medical instruments** and **supplies**
- 17 Repair and installation of machinery and equipment

Construction

- 18 building construction and civil engineering
- 19 Site preparation, building installation and building completion

Trade

- 20 Sales, maintenance and repair of motor vehicles
- 21 Wholesale and commission trade
- 22 Retail trade, petrol stations

Transport and storage

23 Transport and storage also car parks, railway stations, cargo handling, postal-, courier-, express mail service

Service, Administration

- 24 Information, communication publishing, film production, rental, distribution, broadcasting service, telecommunication; information technology services and information services
- 25 Accommodation and food services
- 26 Financial and insurance services

Business support, scientific and other professional services

- 27 Real estate activities
- 28 Legal and accounting activities
- 29 Administration and management of companies and establishments, consultancy activities, consulting
- 30 Architecturale and engineering activities, technical, physical, chemical analysis
- 31 Research and development
- 32 Advertising and market research, design, photography, translation
- 33 Veterinary activities
- 34 Rental and leasing activities
- 35 Placement and temporary provision of labour
- 36 **Travel industry**, security agencies, landscaping, other business support services
- 37 Education
- 38 Human Health and Social Work

Other services

- 39 Recreational, **cultural** and sports activities, lottery
- 40 Repair of computers and consumer goods
- 41 Other mainly personal services
- (e.g. laundry/hairdressing/sauna)

Non-profit organisations, public administration

- 42 **Activities of membership**, religious and other organisations
- 43 **Public administration** and defense, social security

Other

(Please give details)

ADDITIONAL INFORMATION 90. Was the questionnaire available to you prior to the actual interview? Yes.....□↓ No..... $\square \Rightarrow$ go to question 92! 91. Please tell me wether one or more of the following statements apply to you. Interviewer: Present list 20 and tick where applicable! A The questionnaire was used to gain an overview and to estimate beforehand how much time would presumably be required Yes...... B The questionnaire was required to research details beforehand and to prepare for the actual inter-C Others, namely: 92. Were serveral persons or offices involved in completing the questionnaire? Yes...... 93. Were you personally the main person who completed the questionnaire last year? Establishment did not take part last year.. \square No..□ 94. Was a copy of last years' completed questionnaire at hand while you were completing this year's questionnaire? Yes..□ No..□ Establishment did not take part last year.. 95. Finally, please state the sex, age and role of the main person who completed the questionnaire. $male \dots \square$ female \square sex age under the age of 30□ aged 30 to under 50□ aged 50 or older□ Role in the establishment Thank you very much for your assistance! For more information and resulting analysis, please go to http://betriebspanel.iab.de INTERVIEWER'S ENTRIES 96. Important information for the interviewer: Interviewer: Please remember to note the name, function and telephone number of the person interviewed in the address record for further inquiries if the person interviewed is new to the enterprise

or if the function or phone number of the person interviewed has changed. In addition we ask for a rough estimate of the age.

List No.	Serial No.	Wave	Account No.
_		-	erformed in a correct and proper manner and that the nded to the interviewee.
Place	Date	Sigi	nature of the interviewer